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eBillingHub's® Ryan Ladisic Will Discuss How to Simplify and Expand Legal eBilling at Upcoming Thomson Reuters Elite User Conference

Market Leader eBillingHub to Share Best Practices on Implementing eBilling and Realizing Business Benefits for Law Firms

PITTSBURGH, PA. June 2, 2009 – The eBillingHub, the market leading solution selected by over 100 law firms' world-wide to reduce the cost and complexity associated with electronic billing, announced today that their VP of Sales, Ryan Ladisic, will be a featured speaker at the Elite 2009 User Conference in San Diego. eBillingHub is a Gold Sponsor for the event, and will also be exhibiting at the Conference.

eBillingHub continues to experience rapid growth which has been fueled by both new customer acquisitions, 22 new firms since January, and an increased amount of eBills law firms are required to send, roughly 15% year over year. A key factor that has contributed to the high rate of new customer acquisitions has been its SaaS (Software as a Service) delivery model.

"Increasingly we are hearing from CFO's and ED's that our ability to deliver our application with minimal upfront costs, and limited firm resources to support the implementation is a deciding factor in securing new customer wins. In these economic times a low total cost of ownership and rapid return on their investment are a requirement for most law firms" said Ryan Ladisic, eBillingHub's VP of Sales.

SaaS allows the eBillingHub to get law firms live on the system in as little as 15 hours, eliminating the hardware purchase requirements of traditionally delivered software or budgeting for any professional services. Now with the eBillingHub law firms can quickly deliver eBills while only paying for what they use on a monthly basis.

"Law firms are seeing roughly 19% of their corporate clients move off paper billing and onto an eBilling platform this year. For the law firms this creates additional complexity and expense. Combine that with the current economic conditions, law firms find themselves facing huge capital outlays, long implementation times and heavy internal resource requirements just to get started with eBilling, states Ryan Ladisic, VP of Sales at eBillingHub. "Our delivery model, subscription based pricing, workforce multiplier effect, and ability to eliminate firm risk because of where all the knowledge to eBill its clients lives, with people, has really resonated in the market. The validation is we just closed out the best first quarter in the company's history and we expect to add 60 more firms and process over 750,000 eBills containing over \$3B in fees on behalf of our clients by the end of the year."

Ryan will discussing best practices and lessoned learned from their quickly expanding customer base at the Elite User Group Meeting:

What: Presentation: "Insight on the implementation of eBillingHub with Thomson's Enterprise.
Event: Elite User Conference 2009
Who: Ryan Ladisic , VP of Sales
When: June 10th 8:30 - 10:00 AM Sapphire M
Where: The Hilton San Diego Bayfront, San Diego , CA

For more information please visit the Elite User 2009 Conference web site at <http://www.elite.com/uc09/>

Ryan Ladisic has held various sales, marketing and business development positions during his 15 year professional career. Since 2002 he has been involved in “spend management” software, first with his own startup at the age of 28 and then specifically in “legal spend management” with companies like DataCert, Integration Appliance and his recent appointment as VP, Sales for eBillingHub. Ryan has been involved in numerous panels and has written a number of white papers and articles relating to the issues and costs associated with legal eBilling. His most recent writing was published in the January 2009 ILTA publication titled “Managing Electronic Billing.”

About eBillingHub®

eBillingHub delivers simplified electronic billing for law firms worldwide, making it possible for firms to eliminate costs and improve cash flow as they grow their electronic billing volume. The company's patent-pending technology, delivered as Software as a Service (SaaS), provides a comprehensive and collaborative approach for preparing, tracking, submitting and managing the electronic billing process. Unlike tools used by law firms to create LEDES invoice files, the eBillingHub simplifies the electronic billing process by integrating a law firm's time and billing software with multiple electronic billing vendors, which are often specified by a firm's clients. For more information, please visit www.ebillinghub.com.

Editor's Note: The correct usage of the eBillingHub company or product name is with a lowercase 'e' and uppercase 'B' and 'H'. eBillingHub® is a registered trademark and the LEDES Toolkit™ is a trademark of IGD Systems, d/b/a the eBillingHub. All other trademarks mentioned herein are the protected properties of their respective owners.

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